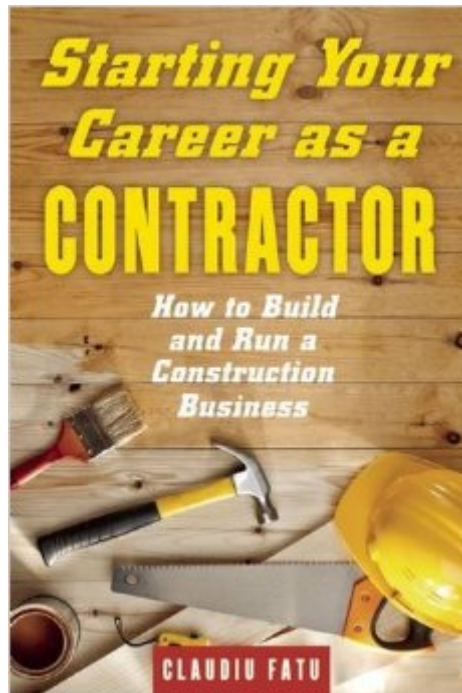


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# Starting Your Career As A Contractor: How To Build And Run A Construction Business



## Synopsis

This incisive, practical guide provides a thorough breakdown of the ins and outs everyone needs to know when turning contracting skills into a business. From summoning the motivation to start your own business to the intricacies of being your own boss, Claudiu Fatu artfully turns his personal experiences and those of other successful contractors into advice on every aspect of building a business. The chapters focus on: Developing a business structure, insurance, and branding Handling legal and accounting hurdles Managing employees and dealing with clients Using marketing systems to find and book work Estimating and bidding on jobs Writing contracts Creating invoices and a billing system Controlling costs, keeping records, and understanding profit margin Planning retirement and other benefits for the self-employed By teaching contractors to anticipate problems that can arise when dealing with clients, and to build a business plan that can support a contractor's talents in the best way possible, *Starting Your Career as a Contractor* is the ultimate manual to getting the job done right!

## Book Information

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## Customer Reviews

Fatu writes *Starting Your Career as a Contractor* as an inspiring but truthful pep talk. He informs readers of the many challenges building and running a construction business can have but reminds them also of the triumphs to be enjoyed when the endeavor is carried out correctly. While the book encompasses many warnings and the hard but honest truth, a positive energy is felt as you progress through every carefully chosen word. One of my first thoughts while reading this was that

this book could be instrumental in anyone's hands who desired to start their own business. Most all of the principles and practices advised by expert Fatu can be applied in any industry, construction or not. I implore you to purchase your copy today and too hold in your hands the instructions for mastering the start of your career as a contractor.

I can't believe that this book is sold at this price! It should be more for how informative it is. Thank you for being so informative and for the quotes as well as knowledge. Thank you for inspiring me.

The name says it all. If you are thinking of starting your own business and would like to do it a right way from a get go, this book is exactly what you need. Claudiu gets deep into details and tells everything from what it takes to be a great contractor, how to be a good boss to your employees, and all the rest of blows and whistles of running a small residential remodel company. This book is full of practical advices from a person who's done it many times and willing to share his knowledge as is. Very easy to read. Initially I bought this book for my Kindle, but ended up buying a paperback as well so I could easier skim through highlited areas. Reading it for a second time now and would definatelly recommend to anyone who wants to be a contractor.

This book does a nice job blending practical and tangible advice for contractors with thoughtful entrepreneurial perspective. Keep this one on your nightstand as Fatu's how-to guide that can be referenced today and in years to come whether you're new to the business, going out on your own, or looking for a stronger command of your lifelong profession.

Fantastic book for anyone getting started in construction from a business standpoint.

If you are planing to start a GC business in a major metro area, read this book first. You will learn what to expect and how to avoid costly mistakes.

I finished reading it. I needed few late nights to go through but the reading was smooth and interesting even I don't have in plan to become a contractor. It touches all the aspects a young guy would overlook when going head on into doing business and gives you just what you need to capture your attention. It is not a substitute for your home work nor the magic solution but it puts together a large list of things you need to know. I am glad Claudiu acknowledges his parents support and love. I am close enough to know how many white nights they had in fear for his adventurous

endeavors and they deserve without doubt the titles of the most supportive parents in the world.

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